

**FOR IMMEDIATE RELEASE**

## **MCI makes inroads into Saudi market**

MCI Consultants today announced that as a direct result of the shortage of IBM Cognos TM1 (“TM1”) skills worldwide and the strong relationship it has with IBM, it has made inroads into the African and Middle East markets including Saudi Arabia.

“We have established significant expertise over the last fifteen years in providing, implementing and supporting business performance management solutions and services within the banking and manufacturing sectors in particular; and it is the exploitation of this expertise and first-hand knowledge of these vertical sectors that has enabled us to penetrate this market,” commented Aliko Droussiotis, Director MCI. “In addition, we have built-up a wealth of TM1 knowledge specifically and it is this capability that has also added to our success in this part of the world.”

“The model that has worked well includes undertaking any development that the users require in South Africa; doing the implementation and providing the training on the user’s site; and, then providing any further on-going support from our base in Johannesburg,” explained Droussiotis.”

MCI provides mission-critical software and IT services to institutions in virtually every segment of the financial services industry. Their solutions meet a multitude of needs, but support a common aim, which is to help drive their customers' unique business strategies; whether that means increasing efficiency, improving customer service, complying with regulations, or capturing growth opportunities through innovation. In addition, it has a proven track record of implementing successful planning and reporting applications for a number of banks and financial institutions across the Middle East and Africa, including South Africa’s largest commercial bank.

For further information, please contact Aliko Droussiotis, MCI: tel 011 454-3420, fax 011 454-3417, e-mail [aliki@mci.co.za](mailto:aliki@mci.co.za)

### **Editor’s note**

MCI is a dynamic business information systems consulting firm based in Johannesburg, South Africa specialising in providing IT solutions to medium and large companies across various industries in South Africa, Africa and abroad.

MCI offers a complete solution, which can include project management, consulting services, installation, training and support, packaged software implementations, hosted solutions, product development, including e-commerce and mobile solutions, hardware supply and network and communications services.

MCI's superior performance and reputation is attributable to its passionate, dedicated team and dynamic skill pool of consultants.

MCI's approach is to continuously provide solutions to meet its clients' changing requirements. MCI prides itself in delivering excellent customer service and building long-lasting partnerships with its clients.

Prepared by: Paul Booth  
Global Research Partners  
Tel 082-568-1179  
e-mail [pabooth@mweb.co.za](mailto:pabooth@mweb.co.za)

On behalf of: Aliko Droussiotis  
MCI Consultants  
Tel 011 454 3420  
e-mail [aliki@mci.co.za](mailto:aliki@mci.co.za)